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Sell Clover POS to Tobacco Merchants. ISO/Agents (Cheat Sheet)

About this Document: ISO/Agents who want to learn tobacco sector to understand merchants pain points & solutions to better position their offering and showcase expertise, can use this single page document to do so. Agents will learn how to win business in Tobacco Industry. Tobacco is recession proof vertical; every agent must add this vertical to their portfolio.

About US: CSI Works is rated top developer on Clover. We serviced over 8,000 merchants via 20+ apps or solutions in USA. We are Clover app developer for the very small business. We are ISV only, we help you, build better portfolio of merchant services accounts.

Tobacco Merchants. Intro for ISO/Agent:

Options for Tobacco Merchant:

1. ISO/Agent Training	
Why diversify ISO/Agent portfolio	
Opportunity in Tobacco Industry	
Solutions on Clover. Agent Guide	

2. Scan Data Service Demo:	
Onboarding.	
Inventory Import/Prep	
Automated Reporting	
Multipack Discount	
Loyalty Programs	

3. Value Added Services Demo:	
Age Verification	
EBT Split	
Fees, Discounts, Prices	
Payouts	

	CSI Works	Dezi	Skupos
	✓	✓	✓
	✓	✗	✗
	✓	✗	✓

Value Added Services			
Age Verify	✓	✓	✗
EBT Split	✓	✗	✗
Price MGM	✓	✗	✗
Payouts	✓	✗	✗

Special Offer Inside:

Our thanks to Agent/ISO who watched.	
Offer Details	